

We empower you to reach the world.

Thanks to our tailor-made language solutions we can quickly and reliably satisfy the needs of our customers. Our goal is to further expand our global lead in this service segment. That is why we are looking to hire a specialist who will strengthen our team and work at our company headquarters in Ulm.

International Key Account Sales Manager m/f/d

Your responsibilities

- Acquiring domestic and international customers and serving existing customers
- Following up on campaigns by phone
- Conducting international customer research and contact management (social networks, etc.)
- Participating in international trade fairs, including preparing for and following up on these events
- Helping to design marketing measures

Your profile

- Many years of experience as a sales manager in the language service provider environment
- Pronounced customer orientation
- Advanced conversational skills with customers both on the phone and in person
- Good knowledge of how to use global social networks (Xing, LinkedIn, etc.)
- Good English language skills (C2), as well as knowledge of two other foreign languages is a plus
- Ability to work cooperatively on a team
- High degree of empathy with others and self-motivation
- Targeted, analytical approach
- Positive vibe, cheerful, and sociable

Our reliability is the key to our success and the satisfaction of our employees. In addition, we maintain a fair corporate culture with an abundance of team spirit that gives you sufficient room to maneuver and also affords you with opportunities for individual growth and development.



Ability to work remotely or to telecommute



Open working atmosphere & team events



Internationally oriented environment



Additional social benefits



Exciting projects

Does this job sound like it is the perfect match for you?

Please submit your application in PDF format by e-mail, including your salary expectations, to bewerbungen@mt-g.com | Your personal contact is Ms. Lidwina Schick.

mt-g medical translation GmbH & Co. KG | Stuttgarter Straße 155 | 89075 Ulm | +49 731 176397-70